

Vasantu Wade, Llm Business And Corporate Law

vasantuwade@gmail.com

+91 9975403028

<https://www.linkedin.com/in/vasantu-wade-1a5b4a236>

WORK EXPERIENCE

NoBroker Company - Senior Legal Relationship Manager

Sep 2023-June 2024 (Present) Bangalore

- Providing Property Legal Services to Clients for Indian and NRI clients on properties in Bangalore, Mumbai, Pune, Hyderabad, Chennai, and Delhi, Communicated with sellers, buyers, and renters to understand property needs, timeline, budget, and negotiations, earning 30% of business through referrals.
- Provided more than 2000 title reports/title certificates, for example, analyzing the chain of title deeds of previous sale deeds for the last 30 years, such as sale deeds, partition deeds, etc.
- Scrutinization of more than 2000 Technical Documents - Approved Building Plan: (Building Plan sanctioned by the Statutory Authority, Approved plan of construction/extension and license for construction, Sanction Layout Approval plan) Khata Certificate, Extracts, Commencement and Occupancy Certificates, Tax Paid Receipts, NOC from Society/Association, No due Certificates from the building association.
- Procurement of Encumbrance Certificate, applied Google Sheets to track the onboarding of the customers and their legal Documents procurement processing workflow resulting in a 70% reduction in manual data entry and processing errors and a reduction in delays in meeting the timeline.
- Assisted senior loan officers of multiple banks and NBFCs in processing and reviewing an average of 21 mortgage loan applications per week for disbursement of the loan amount, increasing loan processing efficiency by 60%.
- Resolved customer complaints using verbal and written communication, achieving a 90% resolution rate.
- Reduced customer support requests by 30% by engaging with customers on social media, at times of product issues or delays in the process.
- Resolved 90% of customer complaints by offering solutions within 24 hours.

Session And District Court - Advocate

Dec 2020-Sep 2023 Solapur

- 32 Months of Work Experience (Providing legal assistance, supporting the senior advocate, drafting and reviewing, negotiating settlements, and researching legal matters).
- Assisted Senior Advocate in defending clients before a judge, obtaining the desired case outcome 90% of the time.
- Communicated with an average of 6 weekly clients to advise on complex legal issues and resolve conflicts, and advised 3-5 clients per week on litigation and complex legal issues.
- Developed case strategies in collaboration with clients, ensuring priorities were met while limiting financial strain, resulting in 85% positive feedback Generated 20+ types of legal documents, including affidavits, settlements, client correspondence, contracts, agreements, and other commercial contracts.
- Developed legal arguments and prepared documents for defence in 15 cases.
- Worked with 6 interns to edit case briefings, increasing efficiency by 60% and productivity by 20%.

EDUCATION

Indian Institute of Management Ahmedabad - MBA

Aug 2024 (Pursuing)

Savitribai Phule Pune University - LLM (Business And Corporate Law), Grade: 8/10 CGPA

Nov 2020-Jan 2022 Pune

ILS Law College BA LLB, Grade: First Class 65%

June 2015-Nov 2020 Pune

Balasaheb Mahatre Jr College of Science and Commerce - XII (Science), Grade: 51.69%

June 2012 May 2014 Badlapur

SriKrishna Khamkar Vidyalaya - X, Grade: 69.27%, Computer Science

June 2011-March 2012 Badlapur

ACTIVITIES

- Organised Legal Aid Camps in Pune 2015-2019
- Member of Corporate Cell of ILS Law College 2017-2018
- Member of Environment Cell/Hariyali Cell of ILS Law College 2016-2017
- Co-founder and member of Boundless Brothers NGO, Badlapur 2013-2014

SKILLS

HARD SKILL

- MS OFFICE (Excel, PowerPoint Presentation, Word)
- Drafting
- Research skills and information analysis
- Presentation of handwritten data into visually presentable valid points

SOFT SKILL

- Business communication and networking.
- Negotiation
- Creative problem-solving with critical thinking and design thinking.
- Observation skill to segregate complex and complicated problems into simple forms.