



SHRUTI SHRIVASTAVA

6+ years experienced professional in Supply Chain Management in Manufacturing & E-commerce industries

CONTACTS

+91-9113190969

shrutiee19@gmail.com

Flat -1123, Prestige Lakeside Habitat, Varthur Road, Bangalore,560087

LinkedIn

[Shruti Shrivastava | LinkedIn](#)

SKILLS

SAP ECC

S4Hana

SAP ARIBA

SAP SRM

Oracle

Agile

SAP LES

Advanced MS Excel

CLM

SAFe Agile Framework

Stakeholder Management

Six Sigma

A Result Oriented Supply Chain Enthusiast in Commercial Operational Involving Sourcing Strategies, Procurement, E- sourcing – Auction, Vendor/Material Management, Supply chain Management and Contract Administration,3PL Warehousing, Quick commerce, E- commerce, Logistics services in compliance to Organization Procurement Philosophy and Policy, quality, safety standards, development, and analytic assessment for utmost utilization of Resources

WORK EXPERIENCE

Consultant, Jabil (16th July'24 – Present)

- Helping elevates our client procurement function, enabling them to add more value through cost reduction and improved service.
- Spearheading companies from tactical on demand project support to strategic transformation advisory support.

Vendor Consultant, Category Management; Amazon (19th Dec'2022 – 6th July'24)

- Proficient in managing the strategic and operational aspects of vendors' businesses with Amazon, conducting root cause analyses of issues and opportunities impacting their business and maintaining customer relationships
- I conceive, create, and analyze a variety of data to enhance vendors' traffic, brand awareness, customer conversion, and revenue on Amazon.
- Demonstrated ability to build and maintain strong relationships with vendors and suppliers, negotiating favorable terms and agreements.
- Negotiating and managing deals and promotional events for Amazon vendors falls under my purview as well.
- I develop and execute strategic account plans to capitalize on key business opportunities and achieve relevant KPIs for both vendors and Amazon.
- Strong communication and leadership abilities, with experience in cross-functional collaboration and team management.

Deputy Manager, Procurement Logistics Team; Flipkart (Walmart Entity) (Oct'2021-Dec'2022)

- Expanding Hyperlocal for Quick Commerce (Flipkart Quick).
- Responsible for 3PL sourcing, negotiation, Contract management for FC, MH, DH Flex and ODS for Flipkart, Myntra & Walmart.
- Process optimization and driving cost Control Projects.
- Leading Project planning, prepare to deploy phase, cut over, Go live by **SAFe Agile Framework**.
- Execute and monitor the processes & technology with defined SLAs to cleanse, standardize or enrich data within enterprise planning solutions & legacy systems.
- Ensuring compliance with the existing procurement policies and standards & to the regulations related to each case handled.
- Coordinator for conducting supplier meets with senior management on month-to-month basis as a part of stakeholder engagement.
- Giving Training and Presentations on the budget Planning and volume projections.

LANGUAGES

English

Hindi

HOBBIES

- Painting
 - Meditation
 - Swimming
 - Travelling
 - Volunteering at **Robin Hood Army** (NGO)
 - Solving Sudoku & Rubik Cubes
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Projects

- Vendor Managed Inventory (VMI) for high value, fast moving spares and consumables which reduced inventory cost, lead time & Stock out situations.
- Ariba Implementation Project - Module lead for e-auction module and catalogue procurement.
- Giving Training on SAP Ariba.
- Expanding ODS for Flipkart Quick (Walmart's Indian Entity) through SAFe Agile Framework

Associate Manager, Honeywell Technologies Solutions Lab Pvt Ltd

(April'2021 – September'2021)

- Procurement of Direct & Indirect spares (Sourcing, Negotiating, Contract Management, Expediting, Payment, RTV PO, RMA, MRB & RCA, Reverse Logistics, etc.)
- Exposure to importing items from US, Europe and China involving various Incoterms like Ex-works, FOB, CIF, CIP, CPT, DDP.
- Active team member in Import substitution & Indigenization process through reverse engineering.
- Supplier Market Assessment and continuous improvements.
- Strategic sourcing & Long-Term Objectives.

Assistant Manager, Commercial, Vedanta Ltd Aluminum & Power, Jharsuguda, Odisha (June'2018 – March'2021)

- **Source to Pay** mode Procurement controlling all requisite to perform such as global sourcing, RFX, negotiation, e auction, ordering, expediting, and tracking logistics, delivery, Quality inspection, timely payment processing.
- **Strategic Sourcing, planning and management** with expertise in cost saving measures to achieve reduction in terms of procurement cost & ensuring timely availability of vital spares for the location.
- **Costing of materials, TCO & Contract Analysis.**
- To manage **import procurements**, High Sea sales from Europe and China & custom clearance of foreign consignments by closely coordinating with international vendors, freight forwarders & CHA for demurrage/wharfage-free clearance.
- Vendor onboarding, management, and development & site audits.
- To "**Vendor Managed Inventory**" for high value, fast moving spares and consumables which reduced inventory carrying cost, lead time and stock out situations.
- **Inventory Management** of dynamic MRP (Materials Requirement Planning) items to avoid stock outs, over stocking and wastage.

EDUCATION

- Bachelor of Technology in Electrical Engineering from BIT Sindri, Dhanbad (2014-18) with 7.7 CGPA
- Senior Secondary Certificate from D.A.V Public School with 92.6 %
- Higher Secondary Certificate from D.A.V Public School with 9.8 CGPA.

KEY ACHIEVEMENTS

- Achieved 90% on time delivery for all the materials procured, 100% availability of vital spares with zero stock out conditions and best quality material procured with zero material rejections.
- Successfully carried out Annual rate contracts with OEMs on volume consumption projection by detailed analysis of requirement & Inventory to get best price benefits for a year.
- Handled the complete 3PL warehousing preparedness for Promotion Deals 2021 volumes 2022.
- Managed to close 100+ projects during Promotion Deals in 2021 at E-Commerce across different verticals.
- Recognized as valued performer in annual appraisal year 2019-20 & 2020-21 in Vedanta Limited for outstanding contribution in delivering savings and Inventory targets.