

Satyabrat Kar

Account Consultant - Amazon Vendor Services

At Amazon, we've revolutionized the Sports category in the EU, spearheading the Vendor Consultant Program to upgrade retail metrics significantly. Enrolled in an MBA-PGPM at the Indian Institute of Management Ahmedabad, I harness advanced supply chain analytics and lean methodologies, translating complex data into actionable business strategies.



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📍 Marathahalli, Bengaluru, India

WORK EXPERIENCE

Account Consultant - Sports Amazon

08/2022 - Present Bengaluru
Multinational technology company which focuses on e-commerce, cloud computing, digital streaming, and artificial intelligence.

Achievements/Tasks

- Facilitating relationships with external business partners, understanding their basic goals, drivers and metrics.
- Diving deep into vendor issues, gathering, analyzing, and sharing data to help push data-driven business decisions.
- Proactively scoping, participating in and delivering small local scale projects. You will define clear briefs and roadmaps, setting the expectations of stakeholders effectively.

Manager - Scrap Metal NowPurchase

11/2021 - 07/2022 Kolkata, India
NowPurchase is currently focused on building a B2B SaaS platform for the \$19B foundry and castings industry.

Achievements/Tasks

- Created a new Warehouse with standardized pallets for Metal Scrap
- Developed a standardized efficient metal recovery calculator to customize for Metal Foundries

Category Manager - Central Supply Urban Company

04/2021 - 11/2021 Bengaluru, India
Urban Company is India's largest online home services D2C platform.

Achievements/Tasks

- Developed and executed spend category to support business objectives.
- Ran digital marketing campaigns, analytics lead decisions, region wise to capture the demand.

Assistant Manager - Procurement and Logistics Jindal Steel and Power Ltd.

04/2019 - 04/2021 Angul, Orissa, India
Led by Mr Naveen Jindal, JSPL is an industrial powerhouse with a dominant presence in steel, power, and mining sectors.

Achievements/Tasks

- Developed a compliant E-Procurement System in accordance with ISO and API guidelines.
- Developed an internal Warehouse Management program to ensure better delivery to partner Steel Plants and improved SAP integration

SKILLS

- Supply Chain Management
- Big Data Analytics
- Vendor Management
- Operations Management
- E-Commerce
- Retail
- SAP MM
- SQL / ETL
- Microsoft Excel
- Decision Sciences

EDUCATION

PGPX - MBA Indian Institute of Management, Ahmedabad

09/2024 - Present Ahmedabad, Gujarat, India

Courses

- Supply Chain Management

B. Tech , Mechanical Engineering SRM Institute of Science and Technology

06/2014 - 05/2018 Chennai, Tamil Nadu

Highlights

- CGPA 8.428 / 10 (First Class)
- Researched on Tool Life for Manufacturing
- Designed and Developed Solar Powered EV prototypes
- Final Thesis on Standardised Work with Automotive Industry

ACHIEVEMENTS

Winner of Solar Endurance Race- Saur Urja Vehicle Championship (05/2018 - 05/2018)

Successfully completed the Solar Vehicle Prototype Endurance Race round.

Winner of Design Review - SAE Student Convention (09/2017 - 09/2017)

Successfully secured 1st Position in SAE Student Convention in Design Review Competition

INTERESTS

- Music
- Travel
- Photography