

SAAKSHI PRATISHRUTI

📍 Bangalore, India

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PROFILE SUMMARY

Business Consultant with skills & expertise to optimize and streamline supply chain operations to enhance efficiency, reduce costs, and improve business performance. With a focus on achieving tangible results, I bring analytical thinking, problem-solving skills, and a collaborative approach to every supply chain consulting engagement.

EXPERIENCE

Simbus Technologies Pvt. Ltd., Bangalore- Senior Business Consultant 07/2021- Present

Project Experience:

- Leading a critical part in the Digital Supply Chain Transformation for a global consumer packaged goods company, overseeing the implementation of supply chain strategy, driving end-to-end processes such as Demand Planning, Supply Planning and Production Planning.
- Responsible for design discussions, finalizing user stories, developing builds, solution playback, creating test scripts, conducting UAT & resolving bugs.
- Enovia PLM Implementation for a leading fashion retail company that involved gathering & moderating client's requirements, finalizing project & resource plan, working with internal, external, and partner stakeholders to complete the project within budgeted timelines and ensure a smooth Go-Live process by leading the Conference Room Pilot (CRP) and User Acceptance Test (UAT) meetings.

Pre-sales Experience:

- Catalyse the sales cycle by establishing value at different tiers (users, project and infra team, decision-makers, C-level) of the prospect's organization.
- Key tasks include discovery meetings, deep-dive product demonstrations, development and delivery of Proof of Concept (POC), ROI and benefits working all leading to the submission of Statement of Work (SoW).
- Conducted Statistical Forecast POC for a multinational pharmaceutical client. The process involved requirement gathering to understand Client's business process and structure, configuring Kinaxis with customer's data points to generate forecast and demo of the solution with the Client's data.
- Conducted Dispatch Planning POC for an Explosives manufacturer client that involved creation of reports in Kinaxis which would inform users about material readiness for dispatch in the upcoming weeks. Workbook, dashboard & scorecards were created to report this information.
- Conducted Material Replenishment POC for a Chemical process industries client. The process involved generating demand & supply plan based on data shared by Client by mapping their material flows in Kinaxis and presenting demo for use cases like sudden demand increase and using alternate supplier or BOM.

DaMENSCH, Bangalore – Merchandiser

11/2020- 07/2021

- Spearheaded the launch of the menswear outerwear category for Damensch brand in the Indian e-commerce market, ensuring the brand's successful establishment in this segment.
- Developed and implemented a strategic sourcing plan that optimized cost-efficiency while maintaining the brand's rigorous quality standards.
- Collaborated with manufacturing partners, monitoring production schedules, aligning outputs with the brand's standards and operational goals.

Achievements

- APAC Champion for Kinaxis VAR Demo Challenge, 2023.
- Certification of Appreciation for successful implementation of Kinaxis Rapid Response for Unilever.
- Successfully completed Bamboo rose certification for Pre-sales consulting (Jan '22).
- Awarded Simbus star of the month (Jul '24 & Sep '21) for outstanding contribution in Projects.
- Successfully completed Value engagement Fundamental exams for Dassault Systems (Aug '21).

Certifications

- Kinaxis Solution Consultant Level 1
- Kinaxis Integration Consultant Level 1
- Kinaxis S&OP Application
- Kinaxis Demand Planning Application
- Kinaxis Aggregate Supply Planning Application
- Kinaxis Inventory Management Application
- Kinaxis MPS Application
- Kinaxis Planning One Consultant

Kmart Australia Sourcing, Gurgaon- Merchandiser

11/2017- 10/2020

- Led strategic initiatives to optimize procurement processes and drive cost-effective sourcing for the Womenswear category across the India and Bangladesh hub.
- Leveraged market insights to negotiate competitive pricing and terms while managing the entire procurement process, resulting in substantial cost savings.
- Developed strategic supplier partnerships to elevate product quality and drive innovation within the supply chain.
- Worked closely with the buying and design teams to ensure that product designs were not only aligned with the brand's creative vision but also technically feasible and cost-effective, balancing innovation with practicality.

Shahi Exports Pvt. Ltd., Faridabad - Merchandiser

07/2015- 10/2017

- Led the end-to-end management of export production orders for a prominent American retail corporation, overseeing the development of Time & Action (T&A) calendars, creation of bills of materials, raw material bookings to consistently meet the Planned Cut Date (PCD).
- Facilitated pre-production meetings with key factory stakeholders and suppliers, proactively identified and mitigated risks, ensuring seamless execution across the production lifecycle.
- Achieved a 98% DIFOT (Delivery in Full on Time) rate, significantly contributing to the organization's operational excellence and supply chain efficiency.

EDUCATION

Bachelors in Fashion Technology (B.FTech), National Institute of Fashion Technology (NIFT), Kannur

07/2011-06/2015

Academic Projects:

- Project on "First time right & reduction in rejection levels for a sewing line". This included improving quality performance of critical operations in the sewing line through analysis of repair rate and rejection reports.
- Project on 5S Implementations on Production sewing floor of an Apparel manufacturing company.

Platforms

- Kinaxis Rapid Response
- Dassault System's Enovia PLM
- Bamboo Rose PLM
- FastReactPlan (Production planning tool)

Skills

- Sales & Operations Planning
- Demand Planning
- Supply Planning
- Production Planning
- Capacity Planning

Interests

- Creative writing
 - Books
 - Travelling
 - Fitness
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