

PARTH KAMDAR

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PROFILE SUMMARY

Strategic and results-oriented professional with over 15 years of experience in management consulting and project management across the project lifecycle—from concept to handover and commissioning—within industrial construction, real estate, infrastructure, waste management, and renewables. Expertise in leading complex consulting engagements, optimizing operational processes, and driving transformational initiatives. Proficient in stakeholder management and cross-functional collaboration.

CORE COMPETENCIES

Strategic Planning | Operational Excellence | Resource Management | Business Development | Negotiation & Conflict Resolution | Quality Assurance & Control | Communication & Presentation Skills | Organizational Development | Data-Driven Decision Making | Strategic Partnership Building | Change Leadership | Performance Improvement | Customer Experience Enhancement | Technical Proficiency in Project Management Tools

AREAS OF EXPERTISE

- Management Consulting:** Expertise in guiding organizations through strategic initiatives and operational transformations to enhance performance and drive growth.
- Project Lifecycle Management:** Proficient in managing projects through all phases, from initial concept and design to execution, handover, and commissioning.
- Stakeholder Engagement:** Experienced in building and maintaining relationships with key stakeholders to align interests and foster collaboration across projects.
- Cross-Functional Leadership:** Ability to lead diverse teams, encouraging innovative solutions and ensuring project objectives are met effectively.
- Industrial Construction:** Deep knowledge of the industrial construction sector, including manufacturing, metals, and mining, ensuring adherence to quality standards.
- Real Estate Management:** Expertise in managing real estate portfolios, focusing on maximizing asset value and optimizing investment performance.
- Infrastructure Development:** Proven track record in leading large-scale infrastructure projects that contribute to sustainable community development and growth.

KEY ACHIEVEMENTS

- Award Recognition:** Honoured with the **Kudos Award** at KPMG and the **"Move The Dot", "Live The Dot" Award** at Deloitte for exceptional project delivery and innovative solutions.
- Consulting Excellence:** Completed **over 100 consulting engagements** with a success rate exceeding **95%** in 15 years, reflecting a strong ability to understand client needs and drive impactful results.
- Cost Savings Initiatives:** Reviewed projects valued at over **INR 1 lakh Cr**, achieving savings of **over INR 350 Cr** through rigorous payment and purchase order evaluations.
- PMO Efficiency:** Identified **budget buffers of 2-7%** and achieved **5-10% time savings** in PMO operations for large industrial projects, enhancing overall project delivery.
- Team and Revenue Growth:** Drove **doubling of team size** from 25 to 50 and increased revenue from **INR 4 Cr to INR 8.5 Cr** in one year, demonstrating effective leadership and strategic growth initiatives.
- Resource Management:** Managed **over 30,000 man-hours** annually, ensuring resource allocation and timely project execution.
- Process Innovation:** Led a **process design and implementation program** that was completed in half the usual time, resulting in the successful execution of **INR 4,000 Cr deal transaction**.
- Research Contributions:** Authored the research paper **"Application of Simulation for Evaluation of Travel Time Performance of Bus Rapid Transit System, Ahmedabad,"** published in the **Journal of the Institute of Engineers of India**, contributing valuable insights to the field.

WORK EXPERIENCE

Deloitte Touche Tohmatsu India LLP, Mumbai | Jun 2017 – Present

CAREER PROGRESSION:

Director | Jun 2022 – Present



Associate Director | June 2019 – May 2022



Manager | Jun 2017 – May 2019

- **Strategic Leadership in Metals and Mining:** Directing transformative projects, both domestically and internationally, optimizing procurement and construction processes, and leveraging Power BI for sophisticated MIS digitization.
- **Bid Advisory and PMO Excellence:** Leading high-stakes bid advisory and PMO initiatives for industrial and real estate sectors, streamlining planning, identifying cost savings, and digitizing reporting to accelerate project delivery.
- **Innovative Operating Model Design:** Crafting bespoke operating models for real estate start-ups and top-tier contractors, driving process optimization, digitization, and strategic organizational structuring tailored to unique business needs.
- **Audit and Cost Efficiency Leadership:** Conducting in-depth internal audits, uncovering significant cost savings for clients in real estate, industrial construction & infrastructure, reinforcing financial accountability and efficiency.
- **Strategic Collaboration with COO:** Collaborating closely with the Chief Operating Officer on key strategic initiatives, aligning firm-wide objectives to foster sustainable growth and operational excellence.
- **Mentorship and Talent Development:** Championing talent development, mentoring emerging leaders within the firm, and cultivating a culture of continuous improvement and professional growth.

KPMG, Mumbai | Aug 2014 – Jun 2017

CAREER PROGRESSION:

Manager | Apr 2016 – Jun 2017



Assistant Manager | Aug 2014 – Mar 2016

- **Strategic Business Transformation:** Led a high-impact transformation for a mid-sized contracting firm, architecting and executing innovative operating models across five business verticals to drive operational excellence and sustainable growth.
- **Comprehensive Client Engagements:** Delivered tailored solutions for a diverse clientele, including real estate developers and private equity firms, optimizing compliance and operational efficiency through model process design and internal audits.
- **Land Sale Project Leadership:** Spearheaded the strategic sale of a significant land parcel for a leading corporate client, meticulously managing all phases of the transaction to maximize value and ensure seamless execution.
- **Process Documentation Expertise:** Directed a critical engagement in the Middle East, focusing on comprehensive business process documentation to align operational practices with industry best standards, enhancing performance outcomes.
- **High-Performance Team Leadership:** Mentored and developed cross-functional teams of 5-9 professionals, cultivating a collaborative environment that promoted excellence and knowledge sharing to achieve strategic objectives.
- **Change Management Initiatives:** Formulated and implemented robust change management strategies, ensuring smooth transitions during business transformations and driving stakeholder engagement.
- **Client Relationship Management:** Strengthened strategic client relationships through bespoke solutions and proactive communication, establishing partnerships grounded in trust and mutual success.

EY India LLP | May 2010 – Jul 2014

CAREER PROGRESSION:

Consultant | Oct 2011 – Jul 2014



Associate Consultant | May 2010 – Sep 2011)

- **Project Management:** Executed engagements across residential and commercial real estate, industrial construction, metro rail, roads, water supply, and power distribution.

- **Solution Development:** Developed project management offices, handbooks, cost reviews, and corporate advisory services to enhance operational efficiency.
- **Business Development:** Assisted in crafting proposals to attract new clients and expand market presence.
- **Team Leadership:** Led teams of 2-3 consultants, driving collaboration and successful project outcomes.

EARLY CAREER

Trainee Engineer | Shree Buildcon | June 2007 - June 2008

EDUCATION & CERTIFICATIONS

- **Incoming Student (Online MBA)** | IIM Ahmedabad | Ongoing (2026)
- **Project Management Professional (PMP)** | Project Management Institute, USA | 2014
- **Masters of Technology in Construction and Project Management** | CEPT University | 2010
- **BE (Civil Engineering)** | Gujarat University | 2007
- **Bachelor of Law (L.L.B)** | Gujarat University | 2010
- **Gold Medallist** | CEPT University | 2010