

Himanshu Pratap Singh

Management Consultant, Accenture Strategy and Consulting

MBA Candidate, IIM Ahmedabad

B-Tech, NIT Trichy

STRATEGY CONSULTING | SUPPLY CHAIN MANAGEMENT | PRODUCT DEVELOPMENT | PROJECT MANAGEMENT | QUALITY MANAGEMENT

PROFILE SNAPSHOT

- Experienced management professional with **over 10 years** in **strategy consulting, supply chain management**, product development, **operations management**, and **digital transformation**.
- Skilled in cross-cultural collaboration, having spent **1.5 years in Japan** mastering Japanese working systems and leading efficiency improvement projects. Holds **JLPT N2 certification**, the second-highest level in Japanese language proficiency.
- Demonstrated ability to **lead complex projects**, with expertise in new product development, cost reduction initiatives, and vendor management, ensuring compliance with **global quality standards** through strategic localization and knowledge transfer.
- Facilitates workshops, brainstorming sessions, and idea generation meetings with stakeholders to identify opportunities for **cost reduction** and **process improvement**.

CAREER OUTLINE

- Accomplished **Supply Chain Practitioner** and Project Manager with a proven track record in **optimizing supply chain planning**, utilizing Linear Programming to achieve a **19% overall efficiency improvement**.
- Expert in driving **product development and enhancements**, ensuring robust and client-tailored solutions through detailed functionality testing.
- Strategic **Go-to-Market Lead** for the Japanese market, adept at developing and executing growth strategies, conducting **market research**, and identifying business opportunities.
- Demonstrated expertise in digital transformation, **cross-cultural collaboration**, and vendor management during tenure at Tata Hitachi, India and Hitachi, Japan.

CAREER CONTOUR

Management Consultant

Accenture Strategy and Consulting, Pune, Maharashtra

May' 23 – Current

- Served as a **Functional Architect** and Project Manager for a leading **global supply chain management digital solutions** provider, applying deep expertise in supply chain planning optimization product.
- Collaborated closely with client teams to drive product development and enhancement, leading **functionality testing** and ensuring solutions were robust and tailored to client needs.
- Designed and tested various supply chain scenarios to evaluate **new functionalities**, aligning them with **strategic goals and operational constraints**, while developing and maintaining comprehensive project documentation to foster transparency and accountability.
- Executed detailed **root cause analysis** of client issues, working with technical teams to implement effective solutions and ensuring thorough documentation and smooth deployment before release.
- Develop and execute go-to-market strategies for Growth Market (Japan) and identify business opportunities through **market research and analysis**, ensuring alignment with market needs and business goals.

Senior Manager

Tata Hitachi Construction Machinery Private Limited, Karnataka

Jul'14 – May'23

- Project Manager of **digital transformation** project to develop **Integrated Quality Management System (IQMS)** and managed SAP queries development for enhancing process efficiency and **digitalization**.
- Spent 1.5 years in Japan to **master Japanese working systems**, facilitated cross-cultural collaboration, and led efficiency improvement projects, including new product development and cost reduction initiatives.
- Implemented **vendor performance monitoring** and incoming inspection systems, managed KPIs for the Quality Assurance department, and localized parts to meet global quality standards.
- Led **vendor identification and evaluation**, overseeing technical discussions, testing criteria finalization, tooling validation, and **conducted workshops** for cost reduction and process improvement.
- Managed and coordinated a **network of over 40 vendors** and traders specializing in **casting, forging, and machining** to ensure efficient product development and **supply chain operations**.

+91 7033627752

Pune, Maharashtra

himanshu_pratap_singh@outlook.com

<https://www.linkedin.com/in/himanshu-iima-nitt>

CORE COMPETENCIES

- Project Management
- Supply Chain Management
- Demand and Supply Planning
- Product Development
- Digital Transformation
- Quality Management
- Vendor Management
- Value Engineering
- Stakeholder Management
- Casting, Forging, Machining and Heat Treatment
- Operations Management

CERTIFICATIONS

- Japanese Language (JLPT N2)
- Blue Yonder
- Kinaxis
- SAP (QM, SD & MM)
- Global Quality Assurance engineer training program by Hitachi
- Lean-Six Sigma Green and Black Belt
- ISO 9001:2015 by TUV-SUD
- 5S and TPM Implementation

ACADEMICS

- 2026** | Executive M.B.A – Blended PGP, **IIM Ahmedabad**, Incoming
- 2014** | Bachelor's in Metallurgical and Materials Engineering, **NIT Trichy**, 8.17/10.0
- 2009** | HSC, Bonnie Foi School, Bhopal, CBSE Board, 66%
- 2007** | SSC, Bonnie Foi School, Bhopal, MP Board, 75.40 %

EXTRAMURAL ENGAGEMENTS

- Treasurer of GET club** which comprises GETs of Tata Motors, Tata Hitachi and Tata Cummins.
- Chairman** of Metallurgical and Materials Engineering Association (MMEA) at NIT Trichy.
- Organised various **CSR activities** and an annual Techno-Cultural event "Wheels" for **underprivileged** school students.
- Won multiple Technical** (Quizzes & Olympiads) & **Extra Curricular competitions** (Marathon, Cricket, Table Tennis, Street Play etc.)