

Rutuja Pangaonkar

Summary
A results-driven professional with 6+ years' experience. My strengths are strategy formulation and implementation, project management, stakeholder relationships, and fundraising, applying emerging tech to excellence. My work centers on digital public infrastructure (DPI), CSR, sustainability, gender and women empowerment, skilling and livelihoods, mobilizing resources to sustain and scale initiatives that add value.

Qualification	Institute	Year
Blended MBA (pursuing)	Indian Institute of Management, Ahmedabad	2024-2026
M.A. Political Science	University of Mumbai	2017-2019
B.A. Economics	St. Xavier's College, Mumbai	2012-2015
XII, HSC	St. Xavier's College, Mumbai	2010-2012
X, SSC	IES's Manik Vidya Mandir, Mumbai	2010

Work Experience	(74 Months)
Business Consultant, Bengaluru	September 2025 - ongoing
- Design and implementation of growth strategies for playschool and daycare, developing standardized operational processes, marketing strategies, and governance systems to enable growth to three centers. - Developing a scalable financial framework by implementing robust reporting structures to ensure fiscal stability and provide data-driven insights throughout the multi-center expansion. - Advising a manufacturing MSME on long-term business continuity by conducting a comprehensive company valuation and developing a strategic succession plan.	
Sattva Consulting, Bengaluru	(34 Months)
Consultant	December 2022 – September 2025
Project Management: - Achieving Economic Growth by boosting Women Entrepreneurship - Strategy and Operations Lead for Goldman Sachs's flagship 10,000 Women Program for small-scale women entrepreneurs in India. - Standardized & optimized processes to achieve a 3X scale-up by partnering with premier business institutions across India. - Advancing Entrepreneurship through Digital Inclusion - Led digital inclusion & market access for 2000+ small-scale enterprises, including 400+ women-led businesses on the Digital Public Infrastructure of Open Network for Digital Commerce (ONDC). - End to end management of CSR projects worth INR 1.5 crore to boost e-commerce readiness for small-scale enterprises across nine states in India, including North-East. - Led efforts for capacity building of 2 tech startups to innovate for small-scale enterprises on ONDC. Stakeholder Management: - Built and maintained relationships with 10+ NGOs and social enterprises, aligning solutions to stakeholder needs. - Facilitated internal collaboration across teams of Impact Assessment and Non-Profit Advisory. Business Development: - Led efforts for productization of Sattva's e-commerce readiness model and pitched it to six+ philanthropic investors. - Actively supported sales teams on CSR strategy and project design in the areas of gender, livelihood, skilling & entrepreneurship.	
UN Women, Mumbai	(12 Months)
State Technical Consultant for Gender	November 2021 – November 2022
Project Management: - Led the design & launch of an advanced IT skilling program for 200+ young women from low-income communities. - Led implementation of UN Women's flagship program 'Second Chance Education' for 300+ ITI students. Strategic Advisory: - Drafted a chapter on education & skilling for 'Maharashtra State Policy & Action Plan for Gender Equality, 2022'. - Worked closely with Principal Secretary of the Dept to improve curriculum & budget utilization across 36+ Industrial Training Institutes (ITIs). Led implementation of a program to enable Python and Typing skills to 25,000 students. Multi-stakeholder Management: - Collaborated with state agencies, UN bodies, and 7+ on ground partners to mainstream gender in state policies. - Identified and pursued co-funding opportunities, securing multilateral partnerships.	

Tribal Development Department, Govt of Maharashtra		(25 Months)
Chief Minister's Fellow & Consultant		August 2019 – September 2022
Policy & Program Implementation - Spearheaded the implementation of PM Van Dhan Yojana at state level; helped establish 64 Van Dhan Vikas Kendras & facilitated disbursement of funds to them. - Conducted extensive field visits & community engagement workshops to understand tribal polity. - Analyzed the scheme's implementation challenges at the community level & made strategic changes at policy level. Collaborative Engagement - Worked closely with TRIFED for marketing of tribal products across their flagship stores 'Tribes India'. - Assisted the Budget & Finance team to secure project funding for state schemes from the Ministry of Tribal Affairs. - Supported doctors and Municipal Corporation of Greater Mumbai (MCGM) officials during COVID-19 pandemic to manage hospital allocations & patient data in Mumbai.		

Additional Certifications
Awarded the Chief Minister's Fellowship by Government of Maharashtra in 2019-2020

Additional Certifications		
Pre MBA Accounting	Indian Institute of Management, Ahmedabad	2024
Pre MBA Statistics	Indian Institute of Management, Ahmedabad	2024
Sattva – The Brand	Sattva Media and Consulting Pvt Ltd	2024
Introduction to Project Management	Coursera	2023
Ethics and Integrity	UNICEF	2022

Interests / Extra-Curriculars	
Instrumental Creativity	- Part of the Industry Connect Committee for the Blended Post Graduate Program (BPGP-MBA) at IIMA. We organize speaker series and networking sessions with industry experts at the CXO level for the batch. - Volunteered at the Bandra East Community Centre in Mumbai from Oct 2012 to Nov 2014. I tutored students of standards 6 & 7 in English & social sciences. I also led concentrated sessions aimed at enhancing the students' proficiency in English grammar and speaking. - Secured first class in the Madhyama Purna exam of classical Kathak dance from Akhil Bharatiya Gandharva Mahavidyalaya Mandal.
Skills	Excellent Interpersonal skills, Problem-Solving Approach, Critical Thinking, and Entrepreneurial Attitude.

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