

Pushkar Marathe

Summary
Strategic procurement professional with 8 years of experience in fit-out project procurement, contract management, supplier relationship management, and digital negotiations. Demonstrated robust cross-functional collaboration with IT, Facilities, Sales and Marketing, Events, and Ancillary Services (HR, Legal) teams while maintaining high standards of integrity, compliance, and data privacy.

Qualification	Institute	Year
MBA (ongoing)	Indian Institute of Management, Ahmedabad	2024-2026
B.Tech (Industrial Engg.)	Vishwakarma Institute of Technology (VIT), Pune	2014-2018
XII, CBSE	Delhi Private School, Sharjah	2014
X, CBSE	Delhi Private School, Sharjah	2012

Work Experience	(96 Months)
Siemens Industry Software (India) Private Limited, Pune	(24 Months)
Senior Buyer	Jan '24-Ongoing
- Principal approver for India-region purchasing requests up to INR 1 Cr (~USD 110,900), responsible for due diligence, contract finalization, negotiations, and authorizing PO creation. - Generated rupee savings worth twelve times (12x) my in-hand salary for the period from Oct 2024 to Sept 2025. - Commercially finalized 4 major company events hosting 4650 people across 3 cities - Resolved “request for proposals” for pan-India vendor contracts in Facility Mgmt. and Security Services operations. - Integrated measurable sustainability-focused goals within the Facility Management Services contract to demonstrate value-based contracting. - Received 17 written appreciations from key internal stakeholders.	
Siemens Industry Software (India) Private Limited, Pune	(59 Months)
Buyer	Feb '19-Jan '24
- Only intern among 6 other candidates to be onboarded to a full-time role within just 13 months. - Responsible for coordinating purchases for 9 pan India office locations across 5 purchasing categories. - E-event Champion in Asia Pacific – conducted 27+ online negotiation events from Oct 2022 to Sept 2023. - Supported global IT Hardware purchases for India (servers, storages). - Completed two major fit-out projects for Pune and Bangalore (office areas 81000 sq. ft. and 22000 sq. ft. respectively).	
Siemens Industry Software (India) Private Limited, Pune	(13 Months)
Intern	Jan '18-Feb '19
- Key enabler for e-sourcing via Siemens’ online negotiation tool. - Successfully completed spend and payment terms analysis for 8 geographies across Asia Pacific zone. - Led 17 Pune- specific capital purchases with stringent delivery timelines, with a 90% completion rate. - Sourced 6000 total gifts across 4 winner categories during Hackathon 2018.	

Awards and Achievements
- Business Enabler 2025 – Recognition for exceptional collaboration, positive attitude, and reliability. - Individual Winner 2019 – Young Materials Manager (IIMM NATCOM Conference) for my paper presentation on “Exploring The Contribution of Soft Skills As Keys of Success In The Emerging Role of Supply Chain Managers” - Best Outgoing Student (2018) – Industrial Engineering, VIT Pune - Best Delegate (2018) in Economics and Finance Committee, VIT Pune Model United Nations

Additional Certifications		
Digital Transformation & AI in Procurement	Scored 95% on the post-assessment test for this training conducted by Institute of Supply Managers (ISM).	2025-2035.
SCMPro	Awarded the title of “SCMPro” i.e. Supply Chain Management Professional, valid from 2020 to 2025 from Confederation of Indian Industry (CII).	2020-2025.
HR Panelist	Invited as an Alumni Leader for Resume Building and Mentorship Program at my alma mater, VIT Pune.	2018+

Interests / Extra-Curriculars	
Freelance Content Writing	• Worked as a Content Writer at a startup called STUDIUM, generating 100+ pieces of documented content for social media (LinkedIn, Instagram) as a consultant.
Plogging	• Regularly volunteered (pre-2024) for plogging i.e. plastic waste collection within Pune city areas over the weekend.

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