

MAHALAKSHMI M

Cloud & Collaboration Consultant | Business Architect | Digital Transformation Leader

Phone: 9740208058 | Mail ID: mahalakshmiluky@gmail.com | [LinkedIn Profile](#)

Professional Summary

Results-driven Enterprise Consultant with 11+ years of experience in cloud technologies, enterprise systems, and business architecture. Specialized in digital transformation, multi-cloud consulting, and global design alignment. Proven track record in conducting product fit-gap analysis across portfolios including acquisitions, new developments, and legacy systems. Expert in identifying design misalignments and recommending scalable, efficient solutions aligned with global standards. Strong collaborator with global design leads and product owners to drive roadmap planning, feature alignment, and integration strategies. Adept at stakeholder management, cloud presales, and delivering architecture-led business value.

Core Competencies

Cloud Collaboration & Digital Transformation
Multi-Cloud Strategy & Consulting
Cloud Presales & Solution Architecture
Product Fit-Gap Analysis
Business Architecture & Global Design Alignment
Stakeholder Engagement & Customer Success
Roadmap Planning & Prioritization
Technical Demos & PoCs
Value Proposition Development
Sales Enablement & Pipeline Influence

Professional Experience

2023 – Present Thomson Reuters – Business Consultant

- Led product fit-gap analysis across acquisitions, new developments, and legacy systems to assess alignment with global design standards.
- Identified misalignments and recommended strategic design adjustments for scalability and consistency.
- Partnered with global design leads and product owners to understand product features and integration challenges.
- Supported roadmap planning and prioritization through actionable insights from alignment assessments.

2021 – 2023 Accenture – Cloud Consultant Specialist

- Designed, implemented, and managed cloud-based solutions to drive business agility, innovation, and cost optimization.
- Ensured security, reliability, and scalability across cloud environments.
- Enabled digital transformation through cloud adoption strategies and stakeholder collaboration.

2014 – 2021 DXC Technology – Senior Cloud Consultant

- Delivered cloud solutions architecture, sales engineering, and enterprise transformation initiatives.
- Conducted technical demos, PoCs, and competitive analysis to drive cloud adoption.
- Influenced \$5M+ sales pipelines by crafting compelling value propositions and collaborating with sales teams.

Education

IIM Ahmedabad – MBA (BPGP), 2024 – 2026

IIT Palakkad – PGCP in Cloud Computing, 2022 – 2023

Govt. S.K.S.J.T.I – B.E. in Electronics & Communication, 2010 – 2014

Certifications

AWS Certified Professional Architect