

Hrishit Gupta

Summary

Wealth management professional with almost 5 years of experience across family office, consulting and wealth management. Currently working in Portfolio Analysis division of Spark Capital, a leading wealth management company in India managing more than \$3.5 billion. Responsible for finding suitable investment opportunities across asset classes as well as churning portfolios of existing clients. Worked closely with family office clients catering to their specific investment requirements.

Qualification	Institute	Year
MBA (pursuing)	Indian Institute of Management, Ahmedabad	2024-2026
B.A. Hons (Economics)	Ambedkar University, Delhi	2016-2019
XII, CBSE	Step by Step School, Noida	2016
X, CBSE	Step by Step School, Noida	2014

Work Experience

(57 Months)

Divitas Capital, Delhi	(27 Months)
Analyst	July'21 – Mar'23
Junior Analyst	Jan'21 – June'21

- Analyzed Indian companies such as Indian Hotels Company Limited (IHCL), Tata Motors, Aditya Birla Fashion & Retail, Thyrocare Technologies Ltd and others
- Researched for investment avenues in the Indian stock market and prepared investment proposals
- Assisted in ongoing M&A deal of sale of a distillery plant near NCR. Helped in preparing the presentation, cold-called potential buyers such as other distilleries & also prepared an advertisement for publishing in a magazine
- Tracked and monitored investments of Divitas in international equity markets primarily the UK. Prepared database of all overseas investments & assisted my line manager in monthly reporting of international equities' portfolio using Interactive Brokers, an American MNC brokerage

EY, Delhi	(12 Months)
Analyst – Financial Accounting Advisory Services (FAAS)	June'23 – June'24

- Worked in a cross-functional team with the Risk Consulting division for a leading telecom client. Project entailed identifying suitable telecom site for asset monetisation. Conducted extensive site visits across Delhi-NCR for the same. Presented findings to the client.
- Worked in a cross-functional team with the Forensics division to gauge prevailing sentiment regarding select investees of a leading global Private Equity client on various media portals. Profiled select investees of a client to collect information on identifying key management personnel and current business activities.
- Assisted in drafting Standard Operating Procedures (SOPs) for an Indian MNC related to employee onboarding, training, appraisal and several other aspects
- Was part of the team that worked on a management consultancy project related to an acquisition by an Indian company of another's company's vertical/arm. Developed a thorough database to ensure all particulars provided by both companies related to the transaction were in sync. Ensured regular update of this database, and helped the team provide a daily update to the client in relation to progress of KPIs.

Spark Capital Pvt. Ltd.	(18 months)
Senior Executive – Portfolio Analysis	June'24 - Present

- Currently working in the Portfolio Analysis division
- Responsible for finding suitable investment opportunities for various clients across asset classes and geographies
- Prepared investment proposals for varying needs of clients – retirement planning, generating alpha over index, monthly cash flow etc
- Prepared portfolio proposals, quarterly evaluations, tax computations as well as updates
- Taken feedback from various reputed fund managers as well as in house research to present clients with best avenues for investment, as well as suitable exit opportunities
- Analyzed, evaluated and worked with family office clients

Additional Certifications

- CFA Level -1

Additional Certifications

CFA Level-1	• Successfully Completed CFA Level-1	2024
Equity Value Certification	• Offered by Finshiksha, includes Macroeconomic understanding, industry analysis, relative valuation metrics & DCF analysis	2022
Online Wealth Management	• Offered by NSE	2022

Excel Skills for Business	• Offered by Macquarie University	2020
Data Science: R Basics (edX)	• Completed and received a passing grade in this course offered by HarvardX, an online learning initiative of Harvard University	2020
Programming for Everybody (Getting Started with Python)	• Offered by the University of Michigan	2020
Marketing Management – I	• Offered by the University of Illinois	2020
Principles of Financial Accounting	• Offered by IESE Business School	2020
Basic Statistics	• Offered by the University of Amsterdam	2020
Data Science Math Skills	• Offered by Duke University	2020

Interests / Extra-Curriculars		
Guitar	• Have passed exams till Grade-2 of Trinity	
Tabla	• Received Junior Diploma from Prayag Sangeet Samiti	

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